

# CASIA Communicator



Volume XXXI Number 7

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Connecticut Alarm & Systems Integrators Association, Inc. Publication • P.O. Box 7290 Wilton, CT 06897 • Tel. 203-762-2444

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## SECURITY QUESTIONS?

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**November 2-3, 2011**

**Javits Center NYC**

**Thursday,  
November 10, 2011**

## ANNUAL POLICE SERVICES NIGHT

6:15 p.m. at Laurel View Country Club, Hamden

➔ **Police Person  
of the Year Award**

will be presented to:

**Detective Richard Perron**  
Madison Police Department

➔ **NEW Connecticut State  
Police Museum**

keynote by:

**Jerry Longo**

**Sgt. Connecticut State Police (ret) (see bio p. 6)**  
**Chairman of the Museum & Educational Foundation**

- ◆ History of the Department
- ◆ Development of the Museum
- ◆ How the Museum can assist Law Enforcement agencies

## VENDOR EXHIBITS

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# Communicator

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## CASIA's Next Events for 2011

**November 10**

### POLICE SERVICES NIGHT

Laurel View Country Club

6:15 p.m. Social Hour

*Guest Speaker:*

**Jerry Longo**

**Sgt Connecticut State Police (Ret.)**

*Topic:*

**NEW CT State Police Museum**

**CASIA Police Person of the Year Award**

### VENDOR EXHIBITS

**December 15**

## HOLIDAY PARTY

6:30 PM at Laurel View

**Live Entertainment**

**Members, make our party your company holiday party!**

## 2012 MEETING CALENDAR

**CASIA meetings are held the last Thursday of the month at Laurel View Country Club unless otherwise noted:**

January 26	Annual Meeting & Election of Officers
February 23	Membership EXPO!
March	no meeting
April 26	Fire & Code Officials Night
May 31	AUCTION!
June 28	Lobsterbake & Barbecue / Fairfield Beach
July 26	Golf Tournament
September 27	General Meeting
October 25	General Meeting
November 29	Police Services Night
December 20	Holiday Party

## From the President



I am from Durham, so as fate would have it, I was obligated to work the Durham Fair on the same night of our September CASIA meeting. As I looked out into the crowd on that Thursday night from the Little League booth I was reminded how volunteerism can impact so many. The fair is a great success because of all of the volunteers and

their countless hours of unselfishness...and so is CASIA. So while flipping burgers and melting cheese I contemplated how lucky I was to be able to rely on Dana Klesh to run our meeting in September. Our future president stepped right up without question, understanding that volunteering is helping others out, knowing full well, when he is in need, one of us will step in and help him.

Our guest speaker, Lou, had a great deal to offer. I am grateful to those of you who filled me in on his commentary. I received a great deal of positive feedback.

While I was not at the meeting in September I can assure I didn't take the month off. Following hurricane Irene, CASIA met with Reed to discuss ISC Solutions (formerly known as ISC East). It is our intent to provide transportation to the event. In this economy we felt it important to offer this benefit to those of us in Connecticut who usually drive down and pay for parking or take the train. We're working out the details, but be aware that this offer is on the horizon before you plan your transportation. It is our intent as an organization, to be well represented at ISC Solutions as Reed has been a generous supporter of our organization. Registrations are beginning to flood my office from various vendors, however, you can register for ISC Solutions by visiting CASIA's website and downloading the registration form.

ISC Solutions is a great opportunity to provide your employees with a day free from crawling in attics and ducking into crawl spaces. It's a time for them to get the "big picture" and see **all** the security industry has to offer and for far less than it would cost to fly them to the west coast. It's also a great idea to offer to have a client to accompany you to the show. It's impressive in the sense that the client is able to see that security is so much more than a keypad or a camera. It may also help to increase your sales when they see some of the state-of-the-art equipment available.

Because of ISC Solutions, we will not be having an October meeting so it is imperative that you contact Pat Remes to nominate a representative from your city/town or an accompanying city/town, for Police Services Night on November 10<sup>th</sup>. It is also a good time to let your local officials know to save the date. Traditionally this is a very well attended meeting with great opportunity to network and represent our industry. I encourage each member to bring a guest from the Police Department. This could include the chief, a specific dispatcher, or a representative from Crime Prevention.

Enjoy the beautiful fall weather on tap. I look forward to seeing all of you soon.

*Jason*

## ISC SOLUTIONS is less than two weeks away!

Dear Member,

I would like to personally invite you to join me and other CASIA Members at ISC Solutions this coming November 2nd and 3rd at the Javits Center in NYC. This year's gathering at ISC Solutions is a special one and exclusive to our members! I want to share the great things we have planned for you...

- This is our first official annual gathering at ISC Solutions for our members and we have a dedicated, private lounge on the show floor where you can meet, discuss ideas, and network with other CASIA members.
- We've developed a new program called TOOL BUCKS exclusive for our members. TOOL BUCKS provides you with discounts on all the latest and greatest tools you use everyday to make your job easier from a variety of vendors featured in ISC's TOOLS of the TRADE Pavilion, located next to our lounge!

On top of these great things, you will also find the following at Solutions:

- ▶ Now part of Security Week. 3 Days. 4 Events. For all security Professionals.
- ▶ Learn about product interoperability in the Case Study theatre.
- ▶ Receive Free Education on topics such as, Strategies for Surviving and Thriving in a Tough Economy, Getting the Most from Your Sales Efforts, and Driving a Culture of Innovation in the Security Cloud.
- ▶ Even more Exhibitors, Products, and Technologies than last year.
- ▶ **PLUS** – Test your skills at our Golf tee and enter our raffle to win a Grand prize each day!

I really hope you take advantage of our invitation and join us in November. We look forward to seeing you at Booth #1550.

Regards,

*Pat Shea Remes*

**P.S.** If you haven't registered for the show, don't put it off any longer. ISC Solutions is a business event which should be attended by every professional in the electronic security industry.

### Learn – Grow – Attend!

CASIA offers you a **direct link to register FREE** for the most important industry event on this year's calendar – **ISC Solutions Nov 2-3 / Jacob Javits Center – NYC!**

We have exciting ideas and promotions to share. See you in the Big Apple!

**A link is available on our website – [www.casiact.org](http://www.casiact.org)**



**CASIA MEMBERS:**  
We invite you to attend  
ISC Solutions.



# SECURITY QUESTIONS?

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## Education Schedule Fall 2011



EDUCATION does not stop once you have your license. Or at least it shouldn't! Attached is a listing of the NTS and CASIA classes offered this fall.

Video Systems Technology, Troubleshooting & Maintenance, OSHA 10 and Electronic Access Control. Courses even a seasoned professional can learn from.

Registration forms are available on our website, [www.casiact.org](http://www.casiact.org), along with descriptions of the course material. **All classes are required for an apprentice** working towards his/her low voltage license (L-6 / C-6). The OSHA 10 class is recommended for every individual in the industry and may be mandatory when bidding on municipal and high-end jobs.

Books need to be ordered several weeks in advance; please register now to eliminate late fees!

**\*Note: Adequate pre-registration for all classes is required. Please register early.**

**State of Connecticut Department of Labor/Apprenticeship Division recognizes CASIA and NTS classes for "related studies" when applying for your low-voltage license.**

- NTS Troubleshooting, Service & Maintenance (TSM) Course**  
**Fri/Sat Nov 11-12**      **8:00 a.m. – 4:30 p.m.**  
CASIA Members: \$295    Non-members: \$395  
Location: Monitor Controls, 178 Center Street, Wallingford

**NEW**

- OSHA 2011 / 10 Hour COMPLIANCE Class Rules / Regulations / Preparation / Record Keeping OSHA Manual and Certification Card included Onsite OSHA trainer / Nathan Daniel**  
**Wed/Thurs Nov 30 – Dec 1**    **8:00 a.m. – 1:00 p.m.**  
CASIA Members: \$175    Non-members: \$195  
Location: ADI, 335 Quarry Road, Milford

**NEW**

- Electronic Access Control (EAC) Course**  
**Fri/Sat Dec 9-10**      **8:30 a.m. – 4:00 p.m.**  
CASIA Members: \$285    Non-members: \$385  
Location: Tri-Ed/Northern Video, 262 Quarry Road, Milford



## Police Services Night Guest Speaker

Our guest speaker, Jerry Longo, a retired veteran of the Connecticut State Police Department, will be speaking on the new CT State Police Museum, of which he is the new director.

Jerry Longo has been a Senior Investigator for the Mohegan Tribal Gaming Commission since 2003 after concluding his career in state service which totaled more than 31 years. He has developed an expertise in gaming related criminal cases and Asian organized criminal activity. His duties included the investigation of fraud, counterfeiting, cheating, loan sharking, money laundering and human trafficking and acting as a liaison with the FBI, IRS, Central Intelligence Agency, Homeland Security, local & State police and the Secret Service.

He has lectured and taught the history of law enforcement and in particular the History of the C.S.P. He teaches at the State Police Academy and has been a guest speaker at conferences on Gaming, Asian Organized Crime and Terrorism all over world.

## ISC Solutions November 2-3 Javits Center, NYC

Register today at  
[www.iscsolutions.com/CASIA](http://www.iscsolutions.com/CASIA)

**Don't miss it!**

**See you at Booth #1550**



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## Vocational-Technical High School Task Force Convenes

The state's Vocational-Technical High Schools play a vital role in helping to ensure a steady supply of skilled tradespersons to meet the demand for workers in the construction trades. Last session, a controversial proposal to shift oversight of the state's Vocational-Technical High Schools to local boards of education died due to vocal opposition from teachers, boards of education, municipalities and union and non-union trade groups, including CASIA. These groups successfully argued that shifting oversight of the schools to local boards of education would put the technical schools in direct competition for funding and support with other educational programs.

Although the bill died, lawmakers agreed to create a task force to study the feasibility of shifting oversight to the local boards of education and examine other ways to improve the schools to meet the needs of employers and students. The task force held its first meeting on September 28. In addition to discussing oversight issues, the group may review the methods of testing the students' technical skills and whether time intensive tests such as the National Occupancy Competency Testing Institute (NOCTI) should be replaced with other credentialing measures. CASIA will be closely monitoring the work of the task force and reporting to members on any specific recommendations.

### Special Session on Jobs

In a refreshing change from the partisan bickering that has plagued lawmakers on the state and federal level, Governor Dannel P. Malloy and Democratic and Republican legislative leaders vowed to work together to craft a bipartisan jobs bill for the October 26 special session.

Although specific recommendations are not yet available, Governor Malloy said the jobs agenda is expected to include recommendations focusing on 1) workforce training; 2) easing regulatory burdens on businesses; 3) expanding access to investment capital to support smaller firms and start-ups; and 4) economic development initiatives to better promote Connecticut as a place to do business.

Republican leaders unveiled a lengthy list of jobs proposals, including encouraging increased participation in the Apprenticeship Program by:

- Reducing registration fees;
- Strengthening the linkage between apprenticeship training and the state vocational-technical high schools;

- Increasing the amount of the tax credit available to employers who sponsor registered apprentices to total wages paid;
- Creating a new tax credit program that will reduce taxes for any employer who hires an apprentice full time upon their completion of the apprenticeship program;
- Creating a new tax credit for the donation of equipment to vocational-technical high schools;
- Targeting funds to renovate vocational-technical schools and replace outdated equipment
- Reducing journeyman to apprentice hiring ratios – a controversial measure that has been staunchly opposed by union trades.

### State DOL issue Stop Work Orders to Contractors

Connecticut labor regulators say more than two dozen construction contractors were ordered to stop work for alleged misclassification of workers under state workers compensation rules. The Connecticut Department of Labor's Division of Wage and Workplace Standards says "Stop Work" orders were issued to 28 companies working at construction project sites in Greenwich, Danbury, Trumbull and Old Saybrook during the three-week period from Sept. 7-22.

Stop Work orders are levied against companies that misclassify workers as independent contractors with the intent of avoiding their obligations under federal and state employment laws covering such matters as workers' compensation, unemployment taxes and payroll reporting, the agency said. Stop Work orders result in the halting of all activity at a cited company's worksite, as well as a \$300 civil penalty for each day the company does not carry workers' compensation coverage as required by law.

Employers should pay close attention to how they are classifying workers and whether it meets state and federal standards.

**POLICE SERVICES NIGHT**

**November 10**

**See you there!**



# PRIORITY RESPONSE

By: Ron Walters

The latest topic that seems to be garnering so much attention from the industry and industry trade publications is the concept of Priority Response. This is of course replying to the concept of a prioritized public response to alarm dispatches.

Conceptually, priority response means that when there is clear evidence that a criminal event has been committed, is being committed or about to be committed; and when this information is given to the police they will raise the priority of their response. Of course this has pretty much always been the case; in fact it is how police have always determined the priority and level of response on every call. However, what is new about priority response is that it is now primarily referring to video transmitted alarm events.

Over the last few years it seems that every manufacturer has developed some form of remote video alarm monitoring capabilities. Within this burgeoning segment of technology there are as many methods as there are manufacturers, but basically it applies to a video transmission of a remote event. In some cases this is the transmission of a few seconds of captured activity triggered by an alarm device, such as a motion detector, that is then sent to a remote monitoring point. In other cases it involves the opening of a live video feed between the premises and the monitoring point.

How the video is captured or transmitted is not the key point for this article. What is key to this process of prioritizing a public response is our history of screening calls and even more pertinent, the issue how we often dispatch "just to be safe". Of course being safe really means avoiding the liability of not dispatching when a response is needed.

For decades the primary cause of dispatches has been user error and there is no reason to believe this will change simply because we make an equipment change.

On the other hand the industry has made great strides in reducing the average number of responses we request from law enforcement on a per system basis. In fact in some markets, usually where ordinances are in place and enforced, we have

reduced the average number of responses from 2 per year to less than .2, or one dispatch every five years.

It would be foolish for us to take a step backward when in most cases all that video will provide is a picture of the alarm user making a mistake when turning their alarm on or off. In these cases we MUST continue to verify through our proven techniques, such as ECV.

Again the acid test is, *evidence that would lead a prudent person to believe that a crime has been, is being or about to be committed.* Someone holding a gun would certainly qualify, as would a car crashing through the front of a building and then hooking up an ATM to the back of their car. In all cases that do not contain such CLEAR evidence then we should continue to verify by our currently accepted processes. Today that would mean making a minimum of two calls to two unique numbers prior to contacting the authorities.

With all of this said, and to be truthful, visual monitoring is an exciting upgrade. In today's technologically advancing world there is no doubt that this exciting new direction has the potential to turn our industry, and quite possibly our relationship with law enforcement.

## Increased Apprehensions

Law enforcements biggest complaint about alarm systems has always been that an alarm response rarely results in an apprehension. Of course our traditional goal has been to deter crime and not to make an apprehension except in an extreme circumstance. Because few people outside of the industry grasp what we are actually striving to do news articles stating 98% false, or alarms don't help make arrests end up hurting the true efficiency of alarms in deterring an event.

From everything that I've seen, remotely monitored video alarms are increasing our apprehension rates where the systems are being target marketed. In fact, locations that are frequently victimized like schools and constructions sites are

*See Priority Response on page 9*

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showing extremely high rates of apprehensions. There are even video captures showing our favorite mystery balloons causing an errant signal or Max the dog left to run amok, but with no dispatch I happily add.

Law enforcement couldn't be happier but there is a potential danger involved.

Equipment based solutions should never be applied to legacy systems and there is a danger during these very rough economic times that this could happen. Simply put, until an alarm system proves that it is part of the problem there should be no backwards requirement for it to be replaced with a newer technology.

#### A Peek into the Future

Imagine a scenario where we apply our best reduction techniques and reduce dispatches by over 90%; *which is already being done in several areas in the Washington State.* Now a video alarm is received at the monitoring point showing individuals in a building after hours, clearly without authorization; *which is already being done in many locations.* The video string is uploaded to the PSAP which is using the latest PSAP/ ASAP software; *which is already available and being used in at least one city.* This information is then downloaded directly to a remote data terminal in a patrol car and the officers on the way to the call already have an image of who to look for.

In the thirty years that I have been in this great industry I feel this is the first real innovation in our security services to the mass market. Sure, our traditional alarm equipment is some of the most dependable in the consumer electronics field, *but essentially it is just an upgraded version of what I was doing in 1982.*

For now, we MUST continue to do what we have been doing. We MUST VERIFY every burglary signal that does not contain clear evidence of a crime being committed; but the future does look oh so bright!



## Executive Board Meeting Highlights

- ✍ **MEMBERSHIP APPLICATION** - AES-Intellinet submitted application as an Associate Member. Present members voted in favor of granting membership; Pat Remes will complete the vote via e-mail to absent members to achieve a quorum on this.
- ✍ **FINANCIALS** - Accounts Receivable is high, particularly on membership dues. The Golf Tournament did well, slightly exceeding budgetary expectations.
- ✍ **MEMBERSHIP/ATTRITION** - A new members Membership Committee will be formed to devise innovative ways to increase membership. Non-board members will be recruited so new people can be exposed to CASIA's executive committee activities.

The topic of possible guest speakers was covered in depth, both for Police Services Night and for meetings in general. Speakers that can present topics of interest, not necessarily directly related to the alarm industry, but with wide/universal appeal that could spark increased attendance was agreed to be of high importance. Also suggested was the use of name badges for all attendees at meetings to promote more interaction amongst members.
- ✍ **POLICE SERVICES NIGHT** - SIAC has produced a video on Alarm Management Solutions. It will run during Police Services Night.
- ✍ **AUCTION** - Initial April auction was very successful. It was suggested, however, if an item offered by vendors is not brand new (i.e. out-of-box, demo, returned, repaired, refurbished, etc.) the item should be identified as an "open box" item by the company offering the item.
- ✍ **ISC SOLUTIONS** - ISC Solutions (formerly ISC East) is the first week of November. ISC is partnering with CASIA, which will share a booth with other state associations. It is essential that CASIA promote strong attendance at this event, as REED/ISC is a strong supporter of CASIA's Golf outing.
- ✍ **EDUCATION** - Fall schedule is listed and it is essential that students sign up early so classes are not cancelled because of low enrollment. Apprentices require these classes to meet state license requirements! The number of classes currently required by the state licensing board to complete the education requirement has increased in the last year. CASIA will request the Electrical Licensing Board to consider NTS "On-Line" teaching for certain courses.

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## Job search tips you haven't heard before



by Kevin M. Spagone

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Tired of hearing the same job search advice over and over? The director of business development for the recruiting company eHire.com, Kim Martin Bannerman, compiled a list of job-seekers tips you may not have heard before.

### Google Yourself:

Put your name in quotation marks in the search bar. One of the first things that should pop up is your LinkedIn profile. If you find something negative online, you need to try to fix it.

### Find a mentor:

You're going to find people who meet you or know you, who are willing to help you make the next step in your career.

### SimplyHired.com and Indeed.com:

These are two job search engines that can save you time. "I would say 80 to 90% of the jobs online today aggregate through and are pulled into these sites," Bannerman said. "They'll pull from LinkedIn, company websites, CareerBuilder, Monster. They'll pick up things from Twitter too."

### Develop a company wish list and target them:

Find out who's working there, who knows people there and try to get yourself in front of the hiring manager. Make sure you're touting your experience as to why they need you in their organization. "If you're getting the interview, there's a reason,

that's awesome," Bannerman said. "But what's happening between the resume submission and the interview for not closing the deal is what you really need to figure out."

### Consider volunteering:

This is a great way to bridge the gap on your resume and build your network.

\*Source: *11 Alive/The Career News*

We would like to hear your thoughts and experiences with these trends. Contact me at [kevin@reitmanpersonnel.com](mailto:kevin@reitmanpersonnel.com).

## Directions to Laurel View Country Club

310 West Shepard Avenue,  
Hamden, CT 06514  
[www.laurelview.net](http://www.laurelview.net)  
203-287-1988

### From the North or South/Interstate 91:

Take I-91 to Exit 10 (Mt Carmel/Cheshire) Rte 40 (Exit 10 puts you on the Rte 40 Connector running from I-91 to Whitney Avenue, Hamden). Take Rte 40 Connector to the end. Bear left at the fork. Take a left onto Whitney Avenue. Follow approximately 1.2 miles. Take a right onto School Street. Follow through 3 traffic lights and take a right onto Shepard Avenue. Looking at the YMCA. At the next light, take a left onto West Shepard. The Country Club is located a half mile on the left.

### From Rte 15 - Wilbur Cross Parkway/Merritt Parkway:

Take Exit 60. Take a left onto Dixwell Avenue, the road will fork after 5 traffic lights, stay left and head straight through the 6<sup>th</sup> stoplight, passing Sunoco on your right and Applebee's on your left. This will bring you onto Shepard Avenue. At the fifth light, take a left onto West Shepard Avenue. The Country Club is located half a mile on the left.

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## **Altronix**

### **ALTRONIX INNOVATIVE POWER SOLUTIONS**

**UL listed Sub-Assemblies** – are now field installable for the company's popular UL listed Maximal Access Power Controllers and Power Supplies. They can be easily configured to provide the specific power solution you need, when and where you need it – while maintaining their UL listings.

**UL listed ReServ Uninterruptible Power Supplies** – combine an Altronix power supply and UPS into a single solution to keep video cameras on even when the power is gone. Available in indoor and outdoor models, ReServ provides true sine-wave regulated 24VAC, filtered and regulated 12VDC, or both simultaneously during all power conditions. The cost-efficient units also feature alarm notification of UPS trouble condition, supervisory status indicators, AC fail and low battery reporting.

## **WayPoint**

**WayPoint Outdoor Power Supplies** – are a complete outdoor power solution that operates single or multiple cameras or devices. Various models offer both 24VAC and 28VAC simultaneously, or 12VDC or 24VDC with features that include 115VAC/230VAC or 277VAC input and LED power status indicators. To ensure reliability in outdoor or harsh internal environments, all WayPoint models feature a light-weight IP66/NEMA4/4X rated outdoor enclosure with lockable stainless latches. Integral flanges provide easier handling and mounting.

## **NOTIFIER By Honeywell**

### **NOTIFIER INTRODUCES ADVANCED SMOKE AND CO DETECTOR**

#### *New Combination Smoke/CO Detector Delivers Peace of Mind, Minimizes Nuisance Alarms*

NOTIFIER by Honeywell introduced the IntelliQuad™ PLUS detector, offering carbon monoxide (CO) detection together with superior smoke detection and nuisance alarm rejection as part of an ONYX Series fire alarm system. One unit combines four sensing elements for smoke, CO, light/flame and heat to quickly and unequivocally verify a true fire or CO emergency. Separate signals for CO and smoke allow for ONYX systems to respond appropriately based on the event type.

Combined with the addressable B200S sounder base, the IntelliQuad PLUS serves as an all-in-one detection and notification unit, significantly reducing materials, installation

labor and maintenance costs. The elimination of multiple detection devices improve a room's aesthetics with only one device needed for fire and carbon monoxide detection. The affordability of this unique technology makes it an ideal solution for commercial sleeping spaces, including hotels, college dormitories, healthcare facilities and military housing as well as apartments or condominiums.

More comprehensive information is available online at [www.notifier.com](http://www.notifier.com)

## **TRI-ED/NORTHERN VIDEO**

### **TRI-ED/NORTHERN VIDEO DISTRIBUTION ADDS ALARM.COM TO ITS ROSTER OF VENDOR PARTNERS**

Tri-Ed/Northern Video Distribution is pleased to add Alarm.com to its roster of vendor partners. Offering convenience and control for security systems using wireless, web and mobile technology, Alarm.com's technology platform enables consumers to monitor everything that happens in their homes or businesses. Alarm.com doesn't require a phone line or broadband connection; services work wirelessly through a secure GSM network to maintain a dedicated connection that will continue to work for 24+ hours after a power failure.

"Alarm.com is yet another great addition to our family of vendor partners who are technology leaders in the security industry," says Pat Comunale, President and Chief Operating Officer for Tri-Ed/Northern Video Distribution. "Our partnership will give customers access to Alarm.com's line of fixed wireless cameras, pan and tilt wireless cameras, and outdoor night vision IP cameras."

## **TRI-ED/NORTHERN VIDEO DISTRIBUTION WELCOMES KWIKSET AS A VENDOR PARTNER**

Tri-Ed / Northern Video Distribution is pleased to add Kwikset to its extensive line of vendor partners. Kwikset is an innovative leader in residential security/access solutions and technology, and offers a complete line of door locks and door hardware including door knobs, door levers, deadbolts, handlesets, pocket door hardware and electronic keyless entry locks for residential and light commercial applications.

Kwikset's Home Connect Technology enables a door lock to wirelessly communicate with other devices in the home such as the security system and the lighting, thermostat, and home automation systems. It also allows for remote access to lock or unlock doors via any Smart Phone (Blackberry, iPhone, or Android) through Alarm.com applications.

For more information please visit [www.tri-ed.com](http://www.tri-ed.com).

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Compression Seal	1.350 @ 1.71 GHz
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F Compression	0459-2CSTP	0406-10CSTP	0406-6CSTP	0406-610CSTP	0406-6CSQSTP
BNC Twist-On	302-4TP	302-1TP	302-5TP	302-4TP	-
BNC Crimp-On	301-00TP	301-00TP	301-00TP	301-00TP	-
BNC Uni-Crimp	301-75-2TP	301-75-10TP	301-75-5TP	301-75-510TP	-
BNC Crimp-Crimp	305-2TP	305-10TP	305-5TP	305-4TP	-
BNC Compression	302-N2CSTP	302-10CSTP	302-5CSTP	302-510CSTP	302-5CSQSTP
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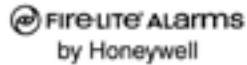
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